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## **Our Firm**

**Founded in 1990**, Pekin Hardy Strauss Wealth Management helps its clients develop and **meet their financial goals** through **customized investment portfolios** and a prudent, disciplined, **value investing** approach.

### **Advisor managing Appleseed Capital**

Boutique, value-shop, research-centric culture

Over \$750 million in assets under management

**B** Corporation®







# Agenda

- 1. Performance myths.
- 2. Tools to help you know what you own.
- 3. What are your values?

# **Performance Myth**

# CUMULATIVE INDEX PERFORMANCE — GROSS RETURNS (EUR) (NOV 2010 – MAY 2020)



### **ANNUAL PERFORMANCE (%)**

Year	MSCI World ex Fossil Fuels	MSCI World
2019	31.81	30.76
2018	-3.35	-3.58
2017	8.80	8.10
2016	10.11	11.39
2015	13.33	11.03
2014	22.19	20.14
2013	23.35	21.86
2012	16.63	14.75
2011	-2.05	-1.84

Source: <a href="https://www.msci.com/documents/10199/b4b02abd-f3a7-4a4b-b459-e996a672cd8f">https://www.msci.com/documents/10199/b4b02abd-f3a7-4a4b-b459-e996a672cd8f</a>

## Tools – AsYouSow – Fossil Free Funds

Things are not always what they seem.

ETF SPECIALIST

### A Compelling Approach to ESG Investing

This ETF focuses on financially material ESG risks and opportunities.



Alex Bryan, CFA Jun 16, 2020











### Sustainability report card

As You Sow's <u>Invest Your Values</u> report card grades mutual funds on environmental and social issues, including climate change, gender equality, and weapon investments. Click through to get more details on each issue.

#### iShares ESG MSCI USA Leaders ETF [SUSL]

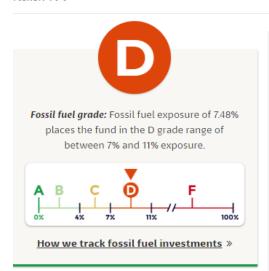
Basic Expanded

Fossil fuels Investments in coal, oil, and natural gas energy and utility companies	C
Deforestation	
Investments in deforestation-risk agricultural commodities, and related financial companies and consumer brands	<b>G</b>
Gender equality	
Gender equality group ranking, based on Equileap company data	
Civilian firearms	
Investments in civilian firearms manufacturers and gun retailers	A
Military weapons	
Investments in military arms manufacturers and services companies	G
Tobacco	
Investments in tobacco and e-cigarette manufacturers, and tobacco- promoting entertainment companies	A

## Tools - AsYouSow - Fossil Free Funds Review

### iShares Core S&P 500 ETF

#### Ticker: IVV





### Fossil fuel holdings

• For each fossil fuel category, we show the fund's exposure, if we found any. Click a category to see the breakdown of companies in the pie chart and list below.

#### Producers energy sector

5-t H-t 1200	2.15% of assets	15 holdings	\$4.1B invested
C1i	0.09% of assets	1 holdings	\$171.92M invested
Oil/gas producers and refiners, oil field services and equipment	2.91% of assets	26 holdings	\$5.55B invested

#### Consumers utility sector

	Top 30 coal-fired utilities  Macroclimate 30	2.39% of assets	9 holdings	\$4.56B invested
4	Fossil-fired utilities Electric utilities powered by coal and natural gas	4.57% of assets	28 holdings	\$8.7B invested

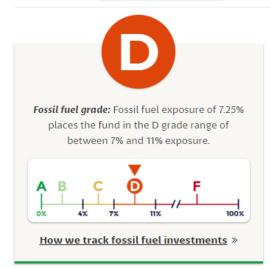
#### All fossil fuel companies

## Tools – AsYouSow – Fossil Free Funds Review

### iShares ESG MSCI EAFE ETF









### Fossil fuel holdings

• For each fossil fuel category, we show the fund's exposure, if we found any.

Click a category to see the breakdown of companies in the pie chart and list below.

#### Producers energy sector

Code of Understand 200	4.42% of assets	15 holdings	\$98.51M invested
Coal industry Coal miners and owners of coal reserves	1.18% of assets	7 holdings	\$26.25M invested
Oil/gas industry Oil/gas producers and refiners, oil field services and equipment companies, pipeline operators	3.93% of assets	13 holdings	\$87.51M invested

#### Consumers utility sector

	Top 30 coal-fired utilities  Macroclimate 30	0.2% of assets	2 holdings	\$4.35M invested
4	Fossil-fired utilities Electric utilities powered by coal and natural gas	2.76% of assets	18 holdings	\$61.45M invested

All fossil fuel companies

34 holdings

## Tools – AsYouSow – Fossil Free Funds Review

## Parnassus Core Equity Fund

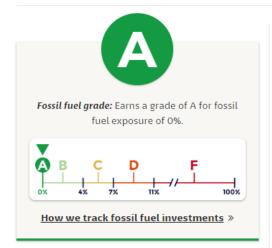














# This fund earns an A grade, and has a sustainability mandate!



• For each fossil fuel category, we show the fund's exposure, if we found any.

Click a category to see the breakdown of companies in the pie chart and list below.

### Producers energy sector



Top 200 owners of carbon reserves

Carbon Underground 200

No direct stock holdings

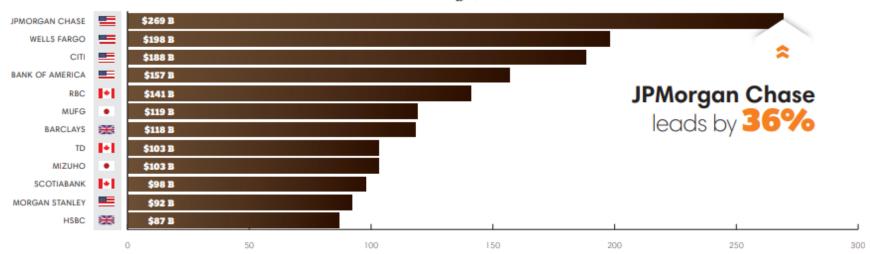


Coal industry

# How deep into the pipeline do we go - Banking

**DIRTY DOZEN**: Worst Banks Since the Paris Agreement (2016-2019)





Source: Banking on Climate Change – Fossil Fuel Finance Report 2020

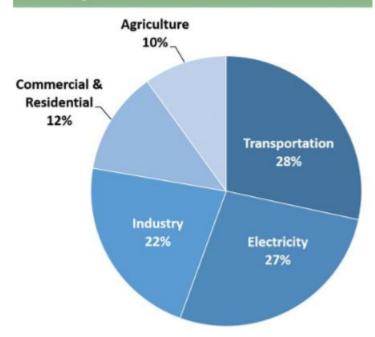
# How deep into the pipeline do we go - Banking

- Reuters: U.S. banks prepare to seize energy assets as shale boom goes bust
  - Major U.S. lenders are <u>preparing to become operators of oil and gas fields</u> across the country for the first time in a generation to avoid losses on loans to energy companies that may go bankrupt.
  - JPMorgan Chase & Co, Wells Fargo & Co, Bank of America Corp and Citigroup Inc are each in the process of setting up independent companies to own oil and gas assets

Source: <a href="https://www.reuters.com/article/us-usa-banks-energy-assets-exclusive/exclusive-u-s-banks-prepare-to-seize-energy-assets-as-shale-boom-goes-bust-idUSKCN21R3JI">https://www.reuters.com/article/us-usa-banks-energy-assets-exclusive/exclusive-u-s-banks-prepare-to-seize-energy-assets-as-shale-boom-goes-bust-idUSKCN21R3JI</a>

# How deep into the pipeline do we go - Emissions

Total U.S. Greenhouse Gas Emissions by Economic Sector in 2018



Total Emissions in 2018 = 6,677 <u>Million Metric Tons of CO<sub>2</sub></u> equivalent. Percentages may not add up to 100% due to independent rounding.

Source: <a href="https://www.epa.gov/ghgemissions/sources-greenhouse-gas-emissions">https://www.epa.gov/ghgemissions/sources-greenhouse-gas-emissions</a>

# **Next Steps**

- Know What you own AsYouSow, Morningstar, US SIF
- Talk to an advisor who specializes in sustainability
- Request sustainable investing options in your work retirement plan

## **Contact Us**

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